



COUNTY OF ERIE  
DIVISION OF PURCHASE  
MEMORANDUM

TO: All Requisitioners

FROM: Denyse Insalaco-Weatherbee, Buyer

DATE: May 20, 2011

SUBJECT: PAINT CONTRACT - Bid #211119-004



There is a new contract for Paint for the contract period June 1, 2011 through May 31, 2012. Any orders for paint brands not covered under this contract should be submitted to the Purchasing Department for separate bidding. Your quote sheet could be added as an attachment to the requisition when entering your requisition.

Departments may contact the appropriate vendor to determine the discounted price for all required paint. When entering your requisition in SAP, please indicate in the header notes the name of the sales representative and the date you contacted them to verify the discounted price. If you have already received your order, please indicate that the order is confirming and do not duplicate in the header of the requisition. This will help prevent the vendor from shipping a duplicate order.

The price determined after discount is a delivered price. No additional shipping charges will be added to the order. Please note that this bid covers the purchase of **PAINT** only. All additional painting supplies should be ordered on a separate requisition.

There are two new types of paint on contract and the Technical Data Sheets are available in the Purchasing Department.

For your convenience the information sheets are attached.

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Att.



**CONTRACT TERM: JUNE 1, 2011 – MAY 31, 2012**

VENDOR	PAINT BRAND	DISCOUNT
1. Schuele & Company, Inc. 12 Summer Street, Buffalo, NY 14209 Telephone #884-3374 Vendor #109815 Payment Terms: 1% 10-Net-30 Contact: Robert Flynn	Benjamin Moore	1-50 Gallons @ 20% discount 51-250 Gallons @ 25% discount 251-500 Gallons @ 30% discount  OTC Retail List 12/6/2010
2. Schuele & Company, Inc.	Insal-X	1-50 Gallons @ 10% discount 51-250 Gallons @ 15% discount 251-500 Gallons @ 20% discount  Schuele Paint Retail 12/6/2010
3. Schuele & Company, Inc.	P.P.G. PITTSBURGH	1-50 Gallons @ 25% discount 51-250 Gallons @ 30% discount 251-500 Gallons @ 30% discount  Schuele Paint Retail #001 3/1/2011
4. Sherwin Williams Company 1470 Main Street, Buffalo, NY 14209 Telephone #903-6830 Vendor #112356 Payment Terms: Net-30 Contact: Michael Weimar	Sherwin Williams	1-50 Gallons @ 45% discount 51-250 Gallons @ 45% discount 251-500 Gallons @ 45% discount All Primers 40% discount  Sherwin Williams Retail 12/1/2010

PAGE 3  
PAINT CONTRACT  
BID NO.: 211119-004  
CONTRACT TERM: JUNE 1, 2011 – MAY 31, 2012

VENDOR	PAINT BRAND	DISCOUNT
5. A T Supply, Inc Division of Midway Industries 505 North French Road, Amherst, NY 14228 Telephone #691-3331 Vendor #110784 Payment Terms: Net-30 Contact: Dave Martin	Rustoleum	1-50 Gallons @ 33% discount 51-250 Gallons @33% discount 251-500 Gallons @ 35% discount  IBG Price List 2/1/2011
*Any orders requiring special tinted colors will be quoted at time of inquiry		
6. Gateway Paint & Chemical Company 2929 Smallman Street, Pittsburgh, PA 15201 Telephone #412-261-6642 Vendor #135348 Payment Terms: Net-30 Contact: Ron Exler	Gateway	1-50 Gallons @ 5% discount 51-250 Gallons @ 15% discount 251-500 Gallons @ 20% discount  Gateway Retail List 4/4/2011
7. Saybrook Paints 2843 Sheridan Drive, Tonawanda, NY 14150 Telephone #833-8338 Vendor #130601 Payment Terms: 1% 10 – Net 30 Contact: Brandan Portis	California	1-50 Gallons @ 25% discount 51-250 Gallons @ 25% discount 251-500 Gallons @ 25% discount  California Retail List 1/1/2011

